

Alliance Services  
A70783647.

5567 W. Thomas Ct  
Aptos 95024  
R. 34446  
11/25/02

To whom it may concern,

Mr Hank Progar was your sales rep. which helped me choose loan, to buy my health insurance. From at least 4 different policies that I was renewing at the time.

Mr Progar was very professional & was not the "pushy salesman" that I have encountered so often. He explained all my questions in simple understandable language, & answered several questions which I had forgotten to ask. He tailored a policy to meet my needs. He was also very sensitive to my busy time schedule.

You are indeed very lucky to have such a professional as a member of your team.

Thanking him & you.

Sincerely  
Mary P. Fynn.

September, 2006

To Whom It may Concern

Back in August 2003, I had to find medical insurance for myself. I saw an ad in a local paper and called.

We met with Mr. Progan from Mid West Life Insurance Company, two days later.

He talked about my health needs and coverage, explained all the plans M W L offered. I enrolled on the spot.

In 2004, I had to have colon surgery, Mr. Progan was a great help to my husband answering the many questions he had.

Mr. Progan also called and checked on my recovery not once but several times.

I call him about once a year just to chat and let him know how things are going and he keeps me updated on any new plans that could save me money.

I highly recommend Mr. Progan.

Mary Bachman